

**MINUTES OF BOARD MEETING OF
SOUTH DAKOTA CORN UTILIZATION COUNCIL**
Tuesday, November 23, 2021 – Sioux Falls, South Dakota

Meeting was called to order by Chairman Grant Rix at approximately 10:02 a.m. CDT, Tuesday, November 23, 2021, at the Corn Utilization Council offices in Sioux Falls, South Dakota. Pledge of Allegiance was recited.

Chairman asked for financials. Financials were presented by Michael Schelling. Jim Ketelhut asked about “Other” in the amount of approximately \$74,000.00. Brueggeman/Walsh moved and seconded to approve the financial report. Motion carried.

Corn Growers Association update was given by Scott Stahl. He discussed the Growing On outreach tool. The Board volunteered to attend Growing On sessions as follows: Brueggeman to attend Huron, Rix to attend Aberdeen, Klebsch to attend Huron, Ketelhut to Chamberlain. National Corn Growers Association is a close partner of SD Corn. A number of individuals from South Dakota are on action teams for the 2022FY. The update also discussed Glyphosate concerns in Mexico and the creation of a market development team. It was noted that DaNita Murray starts on December 1 for the Corn Growers Association. Looking ahead, there is a 2023 farm bill to be developed in Congress. The South Dakota legislature will be watched for property taxes among other issues. The December 7 Corn Growers Association annual meeting will be held. No resolutions have been submitted. It starts at 2:00 p.m. at McCrossan Boys Ranch.

Jonathan Lehman discussed a report from his agency. Robert Walsh asked about the timeframe to collect data using other available sources. It was determined that the data collection efforts will conclude once we know when we know. It was further discussed that the data should be usable and meets the specific needs as we know them to be.

Further discussion about using ethanol to fuel vehicles including large vehicles and heavy transport as well as aviation gas.

Staff reports:

Mike Jaspers kept the office functioning and participating and created a presence. It was noted that Julia and Brenda were a huge help. He discussed how the BioProducts Institute ground breaking developed a lot of energy and excitement. South Dakota School of Mines and Technology is participating as well at the SDSU site. The question is how to add value to the least valuable products on a farm including cellulose, methane gas from dairy, a number of biodigesters in the East River area of South Dakota that are in the stages of planning and construction. An upcoming social for the new executives of the commodity and ag groups is being planned.

Julia reported that an annual report is being mailed to 12,000 farmers in South Dakota. Registration numbers for the upcoming meeting are up. Corn Comments are up and running

once again. She asked the Board to send in ideas for Corn Comments. She emphasized the need for appearances at the Growing On meetings as well.

Brenda discussed the consumer campaign that is going on in *605* magazine and highlighted Grant and his family as well as LeRon and Mike appearing on a podcast. The SD Corn efforts to reach people on social media are based on Twitter, Facebook, and Instagram. Kids' activity books were passed around, and there was discussion of updating the 24-foot trailer for future use.

Jim Ristau sent in a written report.

Klebsch/Samson moved and seconded to go into executive session to discuss legal and contractual matters. All aye. Klebsch/Samson moved and seconded to come out of executive session. All aye.

Blindauer/Samson moved and seconded to sponsor Corn Growers Association event at the \$10,000 Diamond Level. Motion carried.

There was discussion of having a cooperative Dakota Fest tent with Soybean Council. Mike Jaspers was directed to follow up.

The Board discussed preapprovals for upcoming trips including delegation to the National Corn Growers Association event, South Dakota Nutrient Council, and the US Grains Council.

The assignment of two (2) contracts to the Council from the Growers was discussed. One is from carbon-based activity from cultivating conservation in Virginia. The second is for studies and economic models built for dairy and pork operations and their impacts on corn growers in South Dakota. Blindauer/Klebsch moved and seconded the approval of accepting the assignment of both contracts. Motion carried.

The Board discussed a strategic planning event. There were questions and answers on the plans and a discussion about the timeline. The Council considered proposals from maximizing excellence in Sioux Falls and Christianson in Willmar, Minnesota.

Blindauer/Minnaert moved and seconded to accept the proposal from Maximizing Excellence based on changes to the schedule and participation by the Growers.

Minnaert/Brueggeman moved and seconded to adjourn. Motion carried.

Meeting adjourned at approximately 12:35 p.m. CDT.